Request for Proposal

and Specifications for

RFP AV Equipment College of Nursing - 2017

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Wayne State University
Procurement & Strategic Sourcing

November 13, 2017
Division of Finance and Business Operations

November 13, 2017

Dear Vendors:

IMPORTANT – PLEASE NOTE: Bid notices will be sent only to those Vendors registered to receive them via our Bid Opportunities Listserv service. To register, visit http://go.wayne.edu/bids, and click on the “Join our Listserv” link at the top of the page. Instructions are at the top of the page, and the Ekta Kamalia Listserv service is under “Nursing Bid Opportunities”.

Wayne State University invites you to participate in its Request for Proposal process to provide RFP AV Equipment College of Nursing 2017, for the Nursing, per the specifications contained herein the Request for Proposal. This service is expected to be completed on December 22, 2017. Vendors to provide their earliest completion date.

We have a bid information package complete with the Request for Proposal and complete specifications available for downloading from the University Purchasing Web Site at http://go.wayne.edu/bids (include capitalization and underscores) as of November 13, 2017. When visiting the Web Site, click on the “Technology” link in green. Copies of the RFP will not be available at the pre-proposal meeting. If you are interested in participating in this process, you and/or responsible representatives of your organization must attend our mandatory pre-proposal meeting to be held on:

November 20, 2017, 2:00 pm (EST)
WAYNE STATE UNIVERSITY
5700 Cass Avenue (AAB),
Room 4400
Detroit, MI 48202

For your convenience a map of the University and appropriate parking lots can be downloaded and printed from: http://campusmap.wayne.edu. Guest parking in any of the University student and guest lots is $7.75. A detailed list of Cash & Credit Card operated lots can be viewed at http://procurement.wayne.edu/cash_and_credit_card_lots.php. Cash lots dispense change in quarters. Due to time constraints, Vendors are encouraged to avoid parking at meters on the street (especially blue “handicapped” meters). Please confirm your participation and/or attendance at the mandatory pre-proposal meeting by emailing your intent to participate (or not to participate) by sending Appendix 2 to Pat Wegner at RFP@wayne.edu no later than 12:00 noon on November 19, 2017.

We hope to see you at the mandatory pre-bid meeting. Please bring a copy of this Request for Proposal for your reference during the meeting. Should you have any questions or concerns about this invitation, please contact me at (313) 577–3712, or email: ac6243@wayne.edu. Thank you for your interest in doing business with Wayne State University.

Sincerely,

Robert Kuhn
Senior Buyer

Enclosure
Cc: Leiann Day, Ekta Kamalia
RFP AV Equipment Nursing 2017

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I. INTRODUCTION

A. Wayne State University, founded in 1868, is committed to preparing its students to excel in a fast-paced and interconnected global society. It combines the academic excellence of a major research university with the practical experiences of an institution whose history, location and diversity make it a microcosm of the world students will enter when they graduate. The University is classified by the Carnegie Foundation for the Advancement of Teaching as RU/VH (Research University, Very High research activity), a distinction held by only 2.3 percent of institutions of higher education in the United States. It has 13 colleges and schools and offers more than 380 academic programs including bachelor’s, master’s and doctoral degrees; post-baccalaureate, graduate and specialist certificates; and three professional programs (http://wayne.edu/about/facts/).

B. Procurement & Strategic Sourcing is soliciting proposals from qualified professional organizations, hereafter referred to as VENDOR(s), who specialize in providing AV Equipment delivery, installation, integration, on a “turn – key” basis of superior quality, at competitive pricing, as described in the Statement of Work section of the Request for Proposal (RFP). Project must completed by December 22, 2017. Vendor to give their best completion date in the Cost Schedule C.

This RFP outlines basic requirements as specified in the Scope of Work section of the RFP (Section III). Proposals submitted are to be in accordance with the outline and specifications contained in and are to remain in effect a minimum of 120 days from the date of submission, and may be subject to further extensions as negotiated.

C. The UNIVERSITY reserves the right to accept, reject, modify, and/or negotiate any and all proposals received in conjunction with the RFP. It reserves the right to waive any defect or informality in the Proposals on the basis of what it considers to be in its best interests. Any proposal may be rejected which the UNIVERSITY determines to be incomplete, conditional, obscure, or has irregularities of any kind. The UNIVERSITY reserves the right to award to the firm, or firms, which in its sole judgment, will best serve its long-term interest.

This RFP in no manner obligates the UNIVERSITY to the eventual purchase of any products or services described, implied, or which may be proposed, until confirmed by written agreement, and may be terminated by the UNIVERSITY without penalty or obligation at any time prior to the signing of an Agreement or Purchase Order.

D. Expenses for developing and presenting proposals shall be the entire responsibility of the VENDOR and shall not be chargeable to the UNIVERSITY. All supporting documentation and manuals submitted with this proposal will become the property of the UNIVERSITY.

E. All questions concerning this Request for Proposal are to be directed to Robert Kuhn, Senior Buyer, Email: ac6243@wayne.edu and to Leiann Day, Assoc. Director of Procurement, Email: leiann.day@wayne.edu. Copy both Robert Kuhn and Leiann Day on all E-Mail questions. The deadline for questions is November 28, 2017, 12:00 noon. Under no circumstances may a VENDOR contact other individuals at the UNIVERSITY, or its consultants to discuss any aspect of this RFP, unless expressly authorized by Procurement & Strategic Sourcing to do so.

II. INFORMATION FOR VENDOR

A. General

This RFP contains requests for information. VENDORS, however, in responding to this RFP, are encouraged to provide any additional information they believe relevant. VENDORS are encouraged to examine all sections of this RFP carefully, in that the degree of interrelationship between sections is high.

B. Calendar of Events

<table>
<thead>
<tr>
<th>Activity</th>
<th>Responsibility</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Formal Release of RFP</td>
<td>Purchasing (PD)</td>
<td>November 13, 2017</td>
</tr>
</tbody>
</table>
Mandatory Pre-bid meeting at the WSU, 5700 Cass Avenue (AAB), Room 4400, Detroit, MI 48202
PD/Evaluation Team (ET)/VENDORS November 20, 2017 2:00 pm

Questions due to Procurement & Strategic Sourcing VENDORS November 28, 2017, 2017 - 12 Noon

Delivery of Proposals to the Academic/Administration Bldg., Purchasing Dept., 5700 Cass Avenue, 4th Floor – Suite 4200, Detroit, MI VENDORS November 30, 2017 by 4:00 p.m.

Evaluation of Proposals (clarifications & negotiations) PD/ET Beginning November 30, 2017

Project Completion VENDORS/ET December 22, 2017

The UNIVERSITY will make every effort to adhere to the above schedule. It is subject however, to time extensions at the University’s discretion.

C. Mandatory Pre-Proposal Meeting

You must attend a mandatory Pre-Proposal Meeting on November 20, 2017 at 2:00 pm (EST) at the WSU, 5700 Cass Avenue (AAB), Room 4400, Detroit, MI 48202, as a condition for submitting a proposal.

Pre-registration for the meeting is to be made on or before Noon on November 19, 2017.

Please email Appendix 2 to attention of Pat Wegner at RFP@wayne.edu to confirm your attendance.

During this meeting, we will answer any questions you may have to clarify any ambiguities in this Request for Proposal. Answers to questions that cannot be answered during this meeting will be emailed to all VENDORS and posted to the University website as soon as they are obtained.

D. Examination of the Request for Proposal

Before submitting proposals, each VENDOR will be held to have examined the UNIVERSITY requirements outlined in the Scope of Work and Technical Information sections, and satisfied itself as to the existing conditions under which it will be obligated to perform in accordance with specifications of this RFP.

No claim for additional compensation will be allowed due to unfamiliarity with the specifications and/or existing conditions. It shall be understood that the VENDOR has full knowledge of all of the existing conditions, and accepts them "as is."

E. Delivery of Proposals (10-30-2009)

An original (clearly marked as such) plus one copy (2 total) of concise proposals in booklet or notebook form with supporting documentation shall be delivered in a sealed envelope or container to UNIVERSITY Procurement & Strategic Sourcing.

In addition, an electronic version is required, which should be submitted to our secure mailbox at rfp@wayne.edu and be sure your subject line reads "{company name} RFP AV Equipment College of Nursing 2017 Response". The electronic submission should be limited to no more than one of each of the following file types: 1 Word Document and/or 1 Excel Workbook and/or 1 PDF document, with a total file size less than 20 megabytes. ZIP Files containing separate sections of a proposal are not acceptable, drop box submissions are not accepted either. If your submission was sent correctly, you will receive an auto-reply message acknowledging receipt of your Proposal. If you do not receive an auto-reply message, check the address you used and resubmit your Proposal. However, in the event a discrepancy exists between the electronic submission and the original copy of the Vendor’s Response Proposal, the original copy will prevail.
Please note – Your RFP submission is not valid unless we receive both the hard copy and the electronic copy on or before the due date and time.

The specific format for responses is detailed in Section II F (below). Proposals and Schedule C, Cost Schedule must be signed and the authority of the individual signing must be stated thereon. All responses are to be addressed to:

ATTN.: Robert Kuhn, Senior Buyer
Wayne State University
RFP AV Equipment College of Nursing 2017
5700 Cass Avenue, 4th Floor - Suite 4200 AAB
Detroit, MI 48202

And: E-mail a copy to RFP@wayne.edu /
Subject line: “(company name) RFP AV Equipment College of Nursing 2017 Response”.

Deadline for receipt of proposals by Procurement & Strategic Sourcing is, November 30, 2017 by 4:00 p.m. (local time). Date and time will be stamped on the proposals by Procurement & Strategic Sourcing. Proposals received after that time will not be accepted. No details of the proposal will be divulged at the time of opening.

F. Proposal Format

Proposals are limited to 35 pages total, one sided, and eleven (11) point font. (This is inclusive of all required documents and schedules and any optional material included at the discretion of the respondent, but tab sheets and the cover pages do not count in the overall document count.)

Proposals are to be submitted in notebook form with appropriate indices. Each proposal should provide a straightforward concise description of the VENDOR'S service, approach and ability to meet the UNIVERSITY’S needs as stated in this RFP. Schedules and Exhibits listed below must be included in your proposal:

*Schedules (provided in this package)*

- Schedule A - Proposal Certification, Non Collusion Affidavit, VENDOR Acknowledgements
- Schedule B - Insurance Requirements
- Schedule C - Cost Schedule, Summary of Quoted Rates
- Schedule D - Summary Questionnaire

*Exhibits (created by Vendors as needed)*

- Exhibit 1 - Exceptions/Restrictions; if any (Section II G)
- Exhibit 2 - Profile / Experience / References (Section II H)
- Exhibit 3 - VENDOR Service Plan (Section III)

Care should be exercised in preparation of the proposals since it is the UNIVERSITY’S intent to have the final contract documentation to consist of a University Standard Service Provider Agreement (Appendix 5) that incorporates the RFP, VENDOR Proposal, any letters of clarification, and will require the issuance of a Purchase Order for invoicing purposes.

Unnecessarily elaborate brochures or other presentations beyond those sufficient to present a complete and effective quotation are not desired.

G. Proposal Evaluation

1. Proposals will be evaluated and award will be based on the VENDOR’S ability to offer the best value (quality, past performance and price), and on anticipated quality of service. Items considered include but are not limited to:

- Ability to meet all mandatory requirements and specifications of this RFP;
- Cost of Services; Compensation and Fees; (Schedule C);
• Financial Strength of the VENDOR;
• Proposal Documentation / Presentation;
• VENDOR'S Experience (Exhibit 2);
• VENDOR Profiles/References; (Exhibit 2);
• VENDOR Service Plan; (Exhibit 3);

NOTE: Evaluation Criteria are in alphabetical order and are not stated in order of preference.

VENDOR proposals will be evaluated by a team consisting of members of the UNIVERSITY'S Purchasing, Facilities and Nursing Department. A preliminary screening will be used to identify competitive VENDORS who have met the mandatory requirements. Procurement & Strategic Sourcing may subsequently request selected VENDORS to make a presentation at a set time and date, to clarify information provided in the proposals. Final consideration, evaluation, and recommendation may be made at this point. However, the UNIVERSITY reserves the right to take additional time for reference review, site visits and/or proposal negotiations.

2. To qualify for evaluation, a VENDOR'S proposal must be responsive, must have been submitted on time and must materially satisfy all mandatory requirements identified throughout the RFP, in the judgment of the UNIVERSITY. Any deviation from requirements indicated herein must be stated in the proposal specifically under the category "Restricted Services", and clearly identified as Exhibit 1. Otherwise it will be considered that proposals are in strict compliance with all requirements. Check the box indicating "None" for Restricted Services on the Proposal Certification Schedule A. In those cases where mandatory requirements are stated, material failure to meet those requirements may result in disqualification of the VENDOR'S response.

3. If there are portions of any proposal the UNIVERSITY finds unacceptable or otherwise in need of clarification or revision, the UNIVERSITY reserves the right to clarify or negotiate with any or all VENDORS. Should the outcome of evaluations result in a recommendation, any resulting contract will be subject to the approval of the UNIVERSITY'S General Counsel and must be approved and signed by the appropriate UNIVERSITY representative.

4. After notification of acceptance of proposal and the signing of a resulting agreement and/or Purchase Order, the successful VENDOR will be expected to establish and be in a position to commence work or services on or before Technology.

H. VENDOR Profile, Experience, References, and Lost Accounts

1. VENDOR Profile should include:

VENDOR is required to provide organizational data that demonstrates the size, scope and capability of the Company to handle the UNIVERSITY’S specific requirements specified in this RFP. Explain any company relationships that could be construed to be a conflict of interest in doing business with the UNIVERSITY now or in the future.

Upon University request, VENDOR must agree to provide publicly distributed annual reports and/or independently audited financial statements including its statement of financial position, statement of operations, and statement of cash flows for at least the past three years. Vendor must further agree to permit the UNIVERSITY, upon request, to audit VENDOR's books as related to the Wayne State University account.

Failure to agree to this will result in disqualification of your bid (see Schedule D).

Financial Information will be treated as confidential and not added to the publicly permanent RFP file. Requested Financials must be sent to:

ATTN.: Kenneth Doherty, Assistant Vice President
Procurement & Strategic Sourcing
Wayne State University
RFP AV Equipment College of Nursing 2017
Procurement & Strategic Sourcing
5700 Cass Avenue, 4th Floor - Suite 4200 AAB
VENDORS must include a self-addressed envelope marked "Confidential" with their financial statement. Statements will be returned upon completion of any University review.

2. Experience

VENDORS are to state in their proposals their qualifications to meet the RFP specifications in terms of past and current consulting experience with the same or similar requirements. This information should be provided in the VENDOR'S Exhibit 2 of their proposal. VENDORS are to focus on experiences with organizations having needs similar to that of the UNIVERSITY.

3. References

Upon request, VENDOR must agree to provide a minimum of three (3) qualified references. Requests for references will come from Robert Kuhn, Senior Buyer, and will be treated as confidential and not added to the publicly permanent RFP file.

References are to be from organizations that have successfully utilized the products and services. The references supplied should include the name and address of the organization, and the contact name(s), titles, e-mail, and the telephone numbers.

Failure to agree to this will result in disqualification of your bid (see Schedule D).

4. Lost Accounts and Legal Actions

Upon request, VENDOR must agree to provide a list of significant accounts that the VENDOR has lost during the past three (3) years. "Significant" for this purpose shall be construed to mean accounts representing billings by the VENDOR in the range of $25,000.00 or more each year. A lost account can be defined when the vendor has been terminated on a job because of performance or default. Contact names and telephone numbers of affected Companies must be provided.

Indicate any significant past or pending lawsuits or malpractice claims against the VENDOR.

I. VENDOR Service Plan

Vendors should include a complete description of the products and services offered in their Proposal. The Service Plan should include, but not be limit to:

1. A summary of the products or services to be provided.
2. When applicable, a timeline showing how the Vendor plans to deliver products and/or services to fulfill any contract issued as a result of this RFP.
3. Key staff members at the Vendors organization that will be assigned to the University account or will otherwise be part of an implementation team.
4. Any resource requirements on the part of the University necessary in order for the Vendor to meet its obligations under an agreement resulting from this RFP.
5. Any hardware, software, or other technology the University must have in order to use the Vendors products or services.
6. Any alternative ideas or proposals that should be considered by the University in addition to the base proposal.

III. SCOPE OF WORK

ROOMS 124, 126 and 128 are going to be demo’d and a put moved to Room 126, only. Equipment in Room 124 will go into Room 113, with some additions. The Deans Office, Room 110 will acquire new equipment.
Objective
The College of Nursing at Wayne State University intends to create a classroom on the first floor of the Cohn building by combining three existing classrooms (124/126/128). The purpose of the project is to create a 90-seat distance-learning enabled classroom. The functions of this classroom are expected to include lectures, seminars and conferences. The room will have full videoconferencing capabilities to facilitate the distance-learning program and support remote conferences and guest presenters. Current audiovisual technologies, presentation methods, recent performance and energy management standards, and future collaboration capabilities will be incorporated into the space. University standardized equipment and interfaces will be used to keep the user experience familiar and reduce maintenance costs.

Owner Furnished Equipment
1. PC
   a. OptiPlex 7040 with 2x Display Port 1.2
   b. Two displays, 21.5” 1920x1080
   c. Will be capable of playing Blu-Ray discs
   d. Selectable source for primary displays
2. Safecapture HD appliance
3. VOIP telephone

Presentation Station
A presentation station will be located at the front of the room. The station is expected to be large enough to accommodate typical presenter materials such as a laptop, notepads, document camera, touchscreen interface, keyboard and mouse, primary PC display and a secondary PC display. Physical laptop connection cables will be retractable. The PC will be housed inside the station. A small equipment rack for audiovisual equipment will be integrated into the presentation station. Storage drawers will be included for storage of miscellaneous cables, connectors, microphones and typical instructor materials.

Displays
All displays associated with the system will be in the aspect ratio of 16:9 and have a native resolution of at least 1920x1080. The two, large displays at the front of the room will be the primary content delivery screens for the audience in the room.
1. Flat panel displays
   a. Wall mounted, non-touch
   b. 90 inch diagonal screen
2. ALTERNATIVE to 1: Projectors
   a. Laser light system, no replaceable lamps
   b. Motorized drop-down screens
3. Both displays will show the same content

A smaller display will be used as a confidence monitor.
1. Mounted on the front of a row of audience desks
   a. Clear sightline to the presenter while standing at the presentation station
      i. If this is not possible, a ceiling mount for the monitor will be used
2. Able to display either active source content or the active camera content independent of what is on the primary displays

Audio
The presentation station, lapel and wireless microphones will be used for local reinforcement. All participants in the room speaking at a normal volume anywhere in the space will be heard by the distance students.
without the use of a handheld or lapel microphone.

1. Presentation station microphone
   a. Primary source of presenter audio

2. Wireless lapel microphone
   a. Secondary source of presenter audio

3. Wireless handheld microphone
   a. Secondary source of audience or presenter audio

4. Ceiling microphones
   a. Primary source of audience audio

5. Audio into the classroom (for the audience) from:
   a. Active source
   b. Reinforcement from the presentation station, lapel and handheld mics
   c. Distance students
      i. Always able to be heard even if the PC is not the active source

Conferencing Capabilities
For videoconferences, including distance education classes, the room will use a software codec installed on
the PC in the presentation station. The room will be set up to bring the PC (desktop) source content out of the
PC as an active source for display and send all other active source content into the PC via USB. The
software codec will then be used to share this non-PC source content with remote participants.

1. BlueJeans is the software codec we are using

2. Content delivered to the distance students will be the same active source content as seen by the
   local audience in the room regardless of source location
   a. If the primary display screens are displaying the PC as the active source, the distance
      students should receive the active camera content through a USB input (typically a
      webcam is connected on this channel)
   b. If the primary display screens are not displaying the PC as the active source, the distance
      students should receive the content on that is currently on the primary display screens
      through a USB input (typically a webcam is connected on this channel)

3. Audio delivered to the distance students will be from the active source, presenter and local audience
   no matter where in the room the presenter or audience members are

4. Distance students will need to see the presenter at the lectern, front-wall whiteboards and primary
   displays

5. Distance students’ video portraits will be visible to the presenter at the presentation station on the
   secondary PC display
   a. Source of the display will be the extended desktop of the presentation station PC
   b. Distance students will appear Hollywood Squares/Brady Bunch style (a function of the
      BlueJeans software)

Recording System
1. Wayne State University uses the Echo360 lecture capture system
   a. Owner furnished equipment: Safecapture HD appliance
2. We need to record the following into the capture appliance:
   a. The active source being delivered to the space
   b. The active camera content
   c. The audio of presenter, active source, local audience and distance students

Cameras
The room will have cameras that will view the presenter at the presentation station and multiple cameras for audience coverage. The cameras will be used for videoconferencing, distance learning and the lecture capture system and will be capable of at least 720p at 30fps. The presenter camera will have auto-tracking capabilities.

1. Tracking camera for the presenter
   a. PTZ controllable at the touch panel
   b. Selectable as the active camera at the touch panel
   c. Auto tracking capabilities toggled on and off at the touch panel
   d. Specific model requested: 1 Beyond - AutoTracker 2 IP

2. ALTERNATIVE to 1: PTZ camera for the presenter
   a. PTZ controllable at the touch panel
   b. Selectable as the active camera at the touch panel

3. PTZ camera(s) for audience coverage
   a. PTZ controllable at the touch panel
   b. Selectable as the active camera at the touch panel

4. Document camera
   a. Connected to the PC via USB 3
   b. Specific model requested: HoverCam - Solo 8 Plus

Presenter Connections
A presenter will be able to connect their laptop to the system with connections at the presentation station or connect with a wireless video sharing device.

1. Connections available on top of the presentation station
   a. HDMI, VGA, 3.5mm TSR audio
      i. Selectable source for primary displays
   b. AC power outlet

2. Wireless video sharing device
   a. Selectable source for primary displays
   b. Specific model requested: Mersive – Solstice Pod SP-7000-E
      i. With extended software maintenance package: SM-002-UP

Control System
1. Specific brand requested: Crestron
2. Our provided interface on the touch panel
a. Wayne State University branding should be included
b. Open to modifications, but an effort to remain consistent with the interface is requested

3. Automatic system shutdown if the room is unoccupied for more than an hour

Network
1. Ethernet connection to the local network
   a. PC
   b. Presentation station laptop
   c. Presentation station VOIP telephone
   d. Safecapture HD recording device
   e. AutoTracker 2 IP camera
   f. Mersive Solstice Pod

Equipment Racks
It is expected that the bulk of the audiovisual equipment will be housed in an equipment rack.
   1. The rack will be located in the front corner or back corner of the classroom
   2. The front of the rack will be visible, but not accessible without a key
   3. The back of the rack will not be accessible without a key
   4. There will be room for expansion left after all the required equipment is installed

Power Management
1. All audiovisual equipment will be surge protected
2. Equipment to be protected by a Uninterruptible Power Supply
   a. All equipment in the audiovisual equipment racks
   b. Audiovisual and presentational equipment in the presentation station

Security
The equipment rack and presentation station should be lockable and keys should be provided to the IT staff. Any displays will also be secured with a locking system.

Structural
The primary displays are expected to weigh approximately 150 lbs. each. The walking space around the presentation station will be free of cable connections.

Standards and Requirements
1. ANSI/INFOCOMM A102.01:2017, Audio Coverage Uniformity (Revises ANSI/INFOCOMM 1M-2009)
2. ANSI/INFOCOMM 3M-2011, Projected Image System Contrast Ratio
4. ANSI/INFOCOMM 10:2013, Audiovisual Systems Performance Verification
5. ANSI-J-STD-710 (CEA/CEDIA-2039), Audio, Video and Control Architectural Drawing Symbols
6. INFOCOMM F501.01:2015, Cable Labeling for Audiovisual Systems
7. ANSI/INFOCOMM V202.01:2016, Display Image Size for 2D Content in Audiovisual Systems
8. ADA compliance with assisted hearing
Objective
The College of Nursing at Wayne State University intends to create reconfigurable, distance-learning enabled classroom in room 113. This will be accomplished by moving and expanding upon the audiovisual equipment currently installed in room 124. The functions of this classroom are expected to include lectures, seminars and conferences. The room will have full videoconferencing capabilities to facilitate the distance-learning program and support remote conferences and guest presenters.
Highlighted are the expected modifications or additions to the existing system.

Owner Furnished Equipment

4. 1 dell optiplex 7040
5. 1 dell monitor 21.5” 1920x1080
6. 1 spectrum mobile lectern
7. 1 polycom eagle eye
8. 4 clearone ceiling mic array
9. 4 crestron saros
10. 1 crestron tsw-1050
11. 1 samsung bd-j5900
12. 1 crestron airmedia
13. 1 sharp lc-90le657u
14. 1 echo safecapture hd
15. 1 polycom group 500
16. 1 crestron dmps-300-c
17. 1 biamp tesira forte ti
18. 1 extron xpa 2001
19. 1 chief 11 outlet surge
20. 1 triplite smartpro
21. 1 middle atlantic mobile equipment rack

Presentation Station
The OFE mobile presentation station will be located in the Southeast corner of the room. The station is expected to be large enough to accommodate typical presenter materials such as a laptop, notepads, touchscreen interface, keyboard and mouse, and the PC display. Physical laptop connection cables will be retractable. The PC will be housed inside the station.
The mobile station will have enough length of cable to reach 10 feet into the room.

3. PC
   a. Selectable source for primary displays
   b. OFE: Dell OptiPlex 7040 with 2x Display Port 1.2
Displays
All displays associate with the system will be in the aspect ratio of 16:9 and have a native resolution of at least 1920x1080. The large displays positioned around the room will be the primary content delivery screens for the audience in the room.

4. Primary displays
   a. Flat panels, Wall mounted, non-touch
   b. OFE: Sharp lc-90le657u on the East wall
   c. 80 inch diagonal screen on the West wall
   d. 80 inch diagonal screen on the South wall

5. All primary displays will show the same content

Audio
All participants in the room speaking at a normal volume anywhere in the space will be heard by the distance students without the use of a handheld or lapel microphone. The audio system will be expanded to cover a larger room.

6. Ceiling microphones
   a. OFE: Clearone ceiling mic array
   b. Primary source of audience audio

7. Ceiling speakers
   a. OFE: Crestron Saros

8. Audio into the classroom (for the audience) from:
   a. Active source
   b. Distance students
      i. Always able to be heard regardless of the active source

Conferencing Capabilities
For videoconferences, including distance education classes, the room will use a hardware codec installed in the equipment rack. The room will be set up to send the active source content audio and video, audience audio and room camera feed to the hardware codec.

6. OFE: Polycom Group 500

7. Content delivered to the distance students will be the same active source content as seen by the local audience in the room regardless of source

8. Audio delivered to the distance students will be from the active source, presenter and local audience no matter where in the room the presenter or audience members are

9. Distance students will need to see the presenter at the lectern, east-wall whiteboard and display

Recording System
3. Wayne State University uses the Echo360 lecture capture system
   a. OFE: SafeCapture HD appliance

4. We need to record the following into the capture appliance:
   a. The active source being delivered to the space
   b. The audio of presenter, active source, local audience and distance students

Cameras
The room will have a camera that can frame the presenter at the presentation station or the audience.
5. **PTZ camera for the presenter or audience**
   a. OFE: Polycom Eagle Eye
   b. Controllable at the touch panel
   c. Mounted on the West wall

**Presenter Connections**
A presenter will be able to connect their laptop to the system with connections at the presentation station or connect with a wireless video sharing device.
4. **Connections available on top of the presentation station**
   a. HDMI, VGA, 3.5mm TSR audio
      i. Selectable source for primary displays
   b. AC power outlet
5. **Wireless video sharing device**
   a. Selectable source for primary displays
   b. OFE: Crestron Airmedia

**Control System**
4. OFE: Crestron DMPS-300-C
5. OFE: Crestron TSW-1050
   a. Located on presentation station

**Network**
2. Ethernet connection to the local network
   a. Presentation station PC
   b. Presentation station laptop
   c. Presentation station VOIP telephone
   d. Safecapture HD recording device
   e. Crestron Airmedia

**Equipment Racks**
It is expected that the bulk of the audiovisual equipment will be housed in the OFE equipment rack.
5. The rack will be located in the Northeast corner of the classroom
6. The front of the rack will be visible, but not accessible without a key
7. The back of the rack will not be accessible without a key

**Power Management**
3. All audiovisual equipment will be surge protected
4. Equipment to be protected by a Uninterruptible Power Supply
   a. OFE: Triplite Smartpro
   b. All equipment in the audiovisual equipment racks

**Security**
The equipment rack and presentation station should be lockable and keys should be provided to the IT staff. Any displays will also be secured with a locking system.
As-Built Code and Diagrams
The College of Nursing will be provided with the updated as-built diagrams, drawings and supporting documentation. This includes the final uncompressed programs and graphical user interface.

Standards and Requirements
10. ANSI/INFOCOMM 3M-2011, Projected Image System Contrast Ratio
12. ANSI/INFOCOMM 10:2013, Audiovisual Systems Performance Verification
13. ANSI-J-STD-710 (CEA/CEDIA-2039), Audio, Video and Control Architectural Drawing Symbols
14. INFOCOMM F501.01:2015, Cable Labeling for Audiovisual Systems
15. ANSI/INFOCOMM V202.01:2016, Display Image Size for 2D Content in Audiovisual Systems
16. ADA compliance with assisted hearing
   a. Wireless transmission device that shares the same audio content that is being heard by the distance students

Conference Room Audiovisual Technology Requirements
Cohn : 110
Version 1.2, October 13, 2017

Objective
The College of Nursing at Wayne State University intends to renovate the Dean’s conference room. This will be accomplished by physically remodeling the room and installing new audiovisual conferencing equipment room 110. The room will have the capabilities to facilitate wireless local presentations, audio only conferences and video conferences with shared content. The equipment in the room will be designed to minimize the visible audiovisual infrastructure and cabling. The conference room table will not have any audiovisual equipment placed through, under or on top of it other than a wireless keyboard and mouse.

Owner Furnished Equipment
22. PC
   a. OptiPlex 7040 with 2x Display Port 1.2
   b. Will be capable of playing Blu-Ray discs
   c. Selectable source for primary display

23. VOIP telephone

Displays
All displays associate with the system will be in the aspect ratio of 16:9 and have a native resolution of at least 1920x1080. The large display positioned above the credenza on the West wall will be the primary content delivery screen for the audience in the room.
6. Primary display
   a. Flat panel, wall mounted, non-touch
   b. 80 inch diagonal screen on the West wall

Audio
All participants in the room speaking at a normal volume without the use of a handheld or lapel microphone.
will be heard by the remote VTC participants. There will be no handheld, lapel or tabletop microphones.

9. Audio from the conference room (for the remote VTC participants):
   a. Local participants
   b. Active source

10. Audio into the conference room (for the audience) from:
    a. Active source
    b. Remote VTC participants
       i. Always able to be heard regardless of the active source

**Conferencing Capabilities**

For videoconferences, the room will use a software codec installed on the OptiPlex PC housed in the credenza. The room will be set up to bring the PC (desktop) source content out of the PC as an active source for display.

10. BlueJeans is the software codec we are using

11. Content delivered to the remote VTC participants will be the same active source content as seen by the local audience in the room (PC)

12. Audio delivered to the remote VTC participants will be from the active source and local audience no matter where in the room the audience members are

13. Remote VTC participants will need to see the local audience around the conference table

**Cameras**

The camera installed near the primary display will be able to frame the audience around the conference table and be able to frame a presenter at the far end of the conference table.

6. PTZ camera for the presenter or audience
   a. Controllable with a remote
   b. Able to save and go to preset views
   c. Mounted on the West wall

**Presenter Connections**

A presenter will be able to connect their laptop to the system with a wireless video sharing device for local presentations.

6. Wireless video sharing device
   a. Selectable source for primary display
   b. Specific model requested: Mersive – Solstice Pod SP-7000-E
      i. With extended software maintenance package: SM-002-UP

**Control System**

1. Wall mounted button pad
   a. Near the primary display on the western wall

2. Controllable aspects of the system
   a. Display power
   b. Active source selection
      i. PC
         1. Default mode
2. Labeled: Conference Mode
   ii. Mersive Solstice Pod
1. Labeled: Presentation Mode
   c. Speaker volume

**Network**
3. Ethernet connection to the local network
   a. PC
   b. VOIP telephone
   c. Mersive Solstice Pod
4. Data port accessible outside the credenza
   a. For future expansion

**Equipment Location**
It is expected that the bulk of the audiovisual equipment will be housed in the credenza. The VOIP telephone will be located on the south side of the credenza. There will be a data port and a power duplex available to the equipment inside the credenza to minimize visible cable infrastructure.

**Power Management**
5. All audiovisual equipment will be surge protected
6. Equipment to be protected by a Uninterruptible Power Supply
   a. All equipment in the credenza

**As-Built Code and Diagrams**
The College of Nursing will be provided with the updated as-built diagrams, drawings and supporting documentation. This includes the final uncompressed programs and graphical user interface.

**Standards and Requirements**
17. ANSI/INFOCOMM A102.01:2017, Audio Coverage Uniformity (Revises ANSI/INFOCOMM 1M-2009)
18. ANSI/INFOCOMM 3M-2011, Projected Image System Contrast Ratio
20. ANSI/INFOCOMM 10:2013, Audiovisual Systems Performance Verification
22. INFOCOMM F501.01:2015, Cable Labeling for Audiovisual Systems
23. ANSI/INFOCOMM V202.01:2016, Display Image Size for 2D Content in Audiovisual Systems
24. ADA compliance with assisted hearing
   a. Wireless transmission device that shares the same audio content that is being heard by the remote VTC participants

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IV. **SCOPE OF WORK AND TECHNICAL REQUIREMENTS**

A. Brief Summary of Project Requirements and Specifications:
B. Fire Codes and Fire Safety Requirements

If a penetration or modification is required of the facility, VENDOR is to stop all work and apprise the Project Coordinator. All penetrations and alterations to the building/facility are strictly controlled to meet or exceed the existing fire codes and fire safety requirements. Any penetrations or alterations to the structure of the building/facility must be reported to the State Fire Marshal, which involves the preparation of detailed drawings and specifications for submission to the Bureau of Construction Codes and Fire Safety. Such drawings are prepared under the supervision of a licensed architect or registered professional engineer, with the documents bearing the stamp, accordingly.

C. Hazardous Materials are present within the building. Documentation will be conveyed to the successful bidder, however, due to the age of the edifice, friable materials should be presumed as asbestos containing and paint shall be presumed a containing lead. Specific testing of materials will ensue following clear construction means and methods, as determined by the low bidder.

D. Final electronic as built documents will be provided in accordance with the University standards. Contractor shall provide all documents prior to final payment.

E. Insurance Requirements (10-5-2009)

VENDORS must provide Certificates of Insurance or other evidence that insurance is in place. If awarded a contract, VENDOR must then provide a Certificate of Insurance naming Wayne State University / Office of Risk Management as the certificate holder. During the life of the contract, the VENDOR shall maintain the type of insurance as stated in Insurance Provisions (Schedule B) attached and any additional requirements as specified by the UNIVERSITY Office of Risk Management for the VENDOR and assigned licensed VENDOR professionals.

The Board of Governors, Wayne State University, shall be named as an additional insured but only with respect to accidents arising out of said contract.

Questions on insurance requirements should be directed to Angela Moss, Director of the UNIVERSITY'S Risk Management Department at (313) 577-3110.

G. Construction Contract Terms

Said work will be governed by the Wayne State University Standard Agreement Between the University and Contractor for Construction Services applicable to: Limited Scope Construction and Renovation Work and its related Terms and Conditions. A copy can be downloaded from our website at http://www.forms.procurement.wayne.edu/RFPs/FPM_Construct_Standard_Terms.doc

H. PROPOSAL GUARANTEE

1. A certified check or bank draft payable to the Owner, or satisfactory Bid Bond executed by the Bidder and Surety Company, in an amount equal to not less than five percent (5%) of the maximum proposal amount shall be submitted with each Proposal, which amount may be forfeited to the Board of Governors, Wayne State University, if the successful Bidder refuses to enter into a Contract within sixty (60) days from receipt of Proposals.

2. The bid deposit of all bidders except the lowest three will be returned within three (3) days after the bids are opened. After the formal Contract and bonds are approved, the bid deposit will be returned to the lowest three bidders, except when forfeited.

3. Bid bonds shall be accompanied by a Power of Attorney authorizing the signer of the bond to do so on behalf of the Surety Company.

4. Withdrawal of Proposals is prohibited for a period of sixty (60) days after the actual date of opening thereof.
I. **CONTRACT SECURITY (revised 4-2007)**

A. The successful Bidder will be required to furnish a Performance Bond and Labor and Material Payment bond in an amount equal to 100% of the contract award amount, and include such cost in the Proposal, complying with the laws of the State of Michigan. The graduated formula no longer applies.

B. Performance Bond and Labor and Material Payment Bond shall be from a surety company acceptable to the Owner and made payable as follows:

(1) A bond for 100% of the contract award amount to the Board of Governors of Wayne State University, and guaranteeing the payment of all subcontractors and all indebtedness incurred for labor, materials, or any cause whatsoever on account of the Contractor in accordance with the laws of the State of Michigan relating to such bonds.

(2) A bond for 100% of the contract award amount to the Board of Governors of Wayne State University to guarantee and insure the completion of work according to the Contract.

C. The only acceptable Performance Bond shall be the AIA A312 – 2010.

J. **BOND CLARIFICATION**

For bids below $50,000.00,

1. Bid bond will not be required.
2. Performance Bond will not be required.

K. **LIQUIDATED DAMAGES**

It is understood and agreed that, if project is not completed within the time specified in the contract plus any extension of time allowed pursuant thereto, the actual damages sustained by the Owner because of any such delay, will be uncertain and difficult to ascertain, and it is agreed that the reasonable foreseeable value of the use of said project by Owner would be the sum of **$250.00, (Two Hundred and Fifty Dollars) per day**, and therefore the contractor shall pay as liquidated damages to the Owner the sum of **$250.00, (Two Hundred and Fifty Dollars) per day** for each day's delay in substantially completing said project beyond the time specified in the Contract and any extensions of time allowed thereunder.

V. **General/Standard Electronic Equipment and Infrastructure Requirements (Revised 4/29/05)**

1. Compliance with WAYNE STATE UNIVERSITY Standards for Communications Infrastructure

   A. All applicable work, products, materials and methods shall comply with the latest version of the “WAYNE STATE UNIVERSITY Standards for Communications Infrastructure” except as where noted.

   B. This document is available at the following website/URL:  
   [https://computing.wayne.edu/docs/wsu-communications-standards.pdf](https://computing.wayne.edu/docs/wsu-communications-standards.pdf)

2. Automation System Program Code

   A. All automation system uncompiled and compiled program codes, source codes, custom modules, graphical user interface screen shots and any other automation system programming data and material (Program Code) shall be provided to the UNIVERSITY in hard copy and on CD Rom in an unencrypted format acceptable to the UNIVERSITY.

   B. Copyright for the Program Code shall be assigned to the UNIVERSITY for purposes of system maintenance.
C. Provision of and Copyright assignment of the Program Code to the UNIVERSITY by the Vendor shall be conditions of the Purchase Order and contract acceptance by the Vendor.

D. Provision of and Copyright assignment of the Program Code to the UNIVERSITY by the Vendor shall be conditions of final System acceptance by the UNIVERSITY.

3. General Guidelines

- VENDORS shall furnish all equipment, cable, conduit or wire mold, material and supplies needed to complete the installation.
- VENDORS are to provide delivery of equipment to the job site and the secured storage of all non-fixed equipment.
- VENDOR is to provide complete instruction manuals, service instructions and manuals, installation wiring diagrams and test documentation and certificates.
- VENDORS shall take whatever action, during installation, necessary to supply proper ventilation, guard against electromagnetic and electrostatic hum and to install equipment in a manner to provide maximum safety to operator.
- A progress schedule is to be provided with dates for the following: delivery, installation, and testing.
- All equipment and their installation shall comply with local codes and applicable NEC and UL standards, and all components shall carry pertinent UL labels.
- VENDORS are to provide their own measurements and take all necessary actions to deliver and install a safe and fully functional system.
- VENDORS will be responsible for coordinating activities with the University’s Facilities, Planning and Management Department.
- VENDORS are to provide an installation schedule in VENDORS proposal to insure proper timing of all related trade functions.
- During and upon completion of work, the VENDORs shall remove all refuse and rubbish from and about the premises, and shall leave the relevant areas and equipment clean and in an operational state.
- The VENDOR shall be responsible for repairing any damage caused to the premises, including elevators and stairways, by installation activities, at no cost to the UNIVERSITY.
- Upon completion and prior to final acceptance, perform a complete test of all systems in the presence of a representative of the UNIVERSITY, who shall be notified of the test date a minimum of ten (10) days in advance.
- Circuit routing:
  All audio circuits shall be separated according to function; e.g. Microphone circuits shall be separated from line – level circuits which both are separated from loudspeaker circuits. Where audio circuits are installed in conduit or other raceway, separated conduits are required for the various circuit functions. Where circuits are exposed in the equipment racks or large junction boxes, the circuits shall be bundled according to function. Use cable ties to bundle cables and provide as much separation as possible.
- Labeling and Placards:
  All labeling of wire within equipment racks, consoles, or other areas obscured from direct view shall be adhesive backed strips comprised of numbers and letters as required. Wire markers
shall be near both ends of wire termination. Label all AC power receptacles reflecting the appropriate circuit breaker. Ensure all circuit breakers are labeled.

- Preliminary Testing and Adjustments:
  - At completion of the installation the VENDOR shall perform the following tests to assure system operation. All equipment shall be fully installed tested and operational.
  - Perform function tests of all components in the systems.
  - Verify operation and phase of all equipment/line connectors and cables.
  - Ensure all portable (not installed) equipment is on the jobsite and fully functional. Unpack all equipment and store in owner designated place for future use.

- Product Specifications:
  All materials and equipment supplied by the VENDOR shall be new and shall meet or exceed the latest published specifications of the manufacturer in all respects. The VENDOR is responsible for supplying all materials required for a fully operational system (whether described in the Specifications or not). VENDOR should note any materials added to the UNIVERSITY specifications, in order to insure system is fully operations, in Exhibit 1, Restricted Services.

- Warranties:
  All manufacturers warranties will commence upon final acceptance of the entire system.

- Related work: Please Note – The UNIVERSITY will be responsible for the following items:

- Electrical to each room, HVAC or other trades which are required to meet code specifications.

- Parking: Parking is not provided. VENDORS should build parking costs into their proposals. Guest parking is $7.00 per day, per vehicle. Vehicles including vans and flatbed trucks will be allowed on the University mall areas to load/unload materials and must have appropriate commercial license plates.
VI. GENERAL REQUIREMENTS AND GUIDELINES

A. Terms and Conditions (2-23-2009)

Any contract between the UNIVERSITY and VENDOR resulting from this RFP will be made using the University’s Standard Service Provider Agreement (Exhibit V). The Agreement will incorporate this RFP and its terms and conditions by reference. Should the Vendor have additional terms to incorporate into the Agreement, the Vendor’s Proposal response must include a formal copy of any VENDOR'S terms and conditions applicable to this transaction. Evaluation and acceptance and/or modification of these terms and conditions by the University’s General Counsel is essential prior to the award of the contract. If supplied, this should be included in Exhibit 1 of the Vendor’s proposal. In the event the VENDOR does not supply terms and conditions with their proposal, the University’s terms and conditions will govern this transaction.

B. Governing Law (Michigan)

VENDOR agrees that, in the event of a dispute, laws of the State of Michigan will prevail.

C. Non-Discrimination

The parties agree that in the performance of any contract they shall not discriminate in any manner on the basis of race, creed, color, national origin, age, religion, sex, sexual orientation, marital status or handicap protected by law. Such action shall include, but is not limited to the following: employment, upgrading, demotion, transfer, recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation. By submitting a proposal, VENDORS certify that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended. Information on the Civil Rights Act can be found at http://www.eeoc.gov/laws/statutes/titlevii.cfm

D. Civil Rights Requirements

All VENDORS must be in compliance with the directives of the Michigan Department of Civil Rights. The Department of Civil Rights web address is http://www.michigan.gov/mdcs/0,1607,7-147-6881--,00.html

E. Immigration Reform and Control Act of 1986

By submitting a proposal, the VENDORS certify that they do not and will not during the performance of this contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.

F. Debarment Status (6-12-2009)

By submitting a proposal, VENDORS certify that they are not currently debarred from submitting bids on contracts nor are they an agent of any person or entity that is currently debarred from submitting bids on contracts. The University’s Department Policy can be found at http://procurement.wayne.edu/vendors/debarred.php. State of Michigan information on Debarment can be found at http://www.michigan.gov/buymichiganfirst/0,1607,7-225-48677-20042--,00.html. The Federal Debarred Vendor List (Excluded Parties List System) and related links can be found at http://www.epils.gov/

G. Indemnification and Hold Harmless

The VENDOR shall defend, indemnify and hold harmless the UNIVERSITY, its officers, employees and agents, against any and all liability of whatever nature which may arise directly or indirectly by reason of the VENDOR’S performance under this Agreement.

H. VENDOR Liability

The VENDOR will be liable for any associated costs of repairs for damage to buildings or other UNIVERSITY property caused by the negligence of the VENDOR’S employees.

I. Early Termination by the University

The UNIVERSITY shall have the right to terminate the contract with the VENDOR without penalty after the UNIVERSITY’s thirty (30) days written notice of termination to the VENDOR under the following circumstances:

1. Default of VENDOR

It shall be considered a default whenever the VENDOR shall:

a. Disregard or violate material provisions of the contract documents or UNIVERSITY instructions, or fail to execute the work according to the agreed upon schedule of completion and/or time of completion specified, including extensions thereof, or fail to reach agreed upon performance results.

b. Declare bankruptcy, become insolvent, or assign company assets for the benefit of creditors.

2. Convenience of the UNIVERSITY

When termination of the contract is determined to be in the best interest of the University for serving it’s community, and its students, faculty, and staff.

Note: Any contract cancellation notice shall not relieve the VENDOR of the obligation to deliver and/or perform prior to the effective date of cancellation.

J. Cancellation of Contract by VENDOR

VENDOR must provide a minimum of ninety (90) days written notice of cancellation of contract to the UNIVERSITY regardless of the reason for said termination. Such notification must be sent to:

Kenneth Doherty, Assistant Vice President
Procurement & Strategic Sourcing
Wayne State University
RFP AV Equipment College of Nursing 2017
5700 Cass Avenue, Suite 4200, AAB
Detroit, MI 48202

K. Joint or Partnering Bids/Proposals

A joint bid/proposal by two or more Vendors proposing to participate jointly in performance of proposed work may be submitted. A single Vendor must be clearly identified as the “Primary Vendor” who will assume responsibility for performance of all other Vendors and all subcontractors. The Primary Vendor must identity itself as such and submit the proposal under its company name and signature. If a contract is awarded in response to a joint bid/proposal, the Primary Vendor must execute the contract and all Partner Vendors must verify in writing that the Primary Vendor is authorized to represent them in all matters relating to the contract. At least one of the Vendors must have attended any and all mandatory Pre-Proposal or other meetings.

L. Non-Assignment

The agreement shall be between the UNIVERSITY and the VENDOR and the VENDOR shall neither assign nor delegate the agreement, its rights or obligations, or any of its terms without the express written permission of the UNIVERSITY.

M. Price Schedules

VENDOR is to quote the products and services in accordance with specifications set forth in this Request for Proposal. Prices and other requested data must be stated on or in the exact format of Cost Schedule C. Vendors must not modify the format of any Price Schedule or alter its functionality.

Please Note: You must respond using Schedule C. Failure to do so may result in disqualification of your Proposal. VENDOR shall be responsible for all errors and omissions.

A copy of Cost Schedule C is to be provided in Excel format with your electronic submission. The paper copy will govern if any discrepancies exist between the paper copy and electronic version.

N. Pricing Variances

No changes shall be made, nor invoices paid for extra changes, alterations, modifications, deviations, and extra orders except upon a written change order from the UNIVERSITY. The UNIVERSITY will not authorize payment for changes, alterations, modifications, deviations, etc. that are a result of VENDOR error.

O. Certification, Affidavit, and Acknowledgements (11-01-11)
The Proposal Certification, Non-Collusion Affidavit, and Vendor Acknowledgements, Schedule A, must be executed as a part of the VENDOR’S proposal.

P. VENDOR Payment/Billing Terms
Payments of invoices will be made thirty (30) days after receipt and approval of invoice, by the UNIVERSITY, for each month completed.

ACH payments are both faster and less costly for Vendors and the University. As a result, this is the University’s preferred payment method. To enroll in the University’s ACH program, visit http://fisops.wayne.edu/disbursements/tax-forms.php and download the ACH payment agreement form. The completed form should be signed and sent to vendorach@wayne.edu.

Q. Entire Agreement
An agreement, when fully executed, shall incorporate by reference this RFP and the Vendor’s response Proposal, and will contain all the covenants and agreements between the parties with respect to the subject matter of this agreement. Any amendment or modification to this agreement must be in writing and signed by all parties.

R. Severability
It is understood and agreed that if any part, term, or provision of this agreement is held to be illegal or in conflict with any law of the State of Michigan, the validity of the remaining portions or provisions shall be construed and enforced as if the Agreement did not contain the particular part, term, or provision held to be invalid.

S. Modification of Service
The UNIVERSITY reserves the right to modify the services during the course of the contract, with concurrence of the VENDOR. Any changes in pricing and rates proposed by the VENDOR resulting from such changes are subject to acceptance by the UNIVERSITY.

In the event prices and rates cannot be negotiated to the satisfaction of both parties, the contract may be subject to cancellation and competitive bidding based upon the new specifications.

T. Publicity
VENDORS must refrain from giving any reference to this project, whether in the form of press releases, brochures, photographic coverage, or verbal announcements, without written approval from the UNIVERSITY.

U. Independent Contractor
The VENDOR agrees that in all respects its relationship with the UNIVERSITY will be that of an independent contractor, VENDOR will not act or represent that it is acting as an agent of the UNIVERSITY or incur any obligation on the part of the UNIVERSITY without written authority of the UNIVERSITY.

V. Confidentiality
Proposals could be subject to public review after the contracts have been awarded. VENDORS responding to this proposal are cautioned not to include any proprietary information as part of their proposal unless such proprietary information is carefully identified as such in writing, and the UNIVERSITY accepts, in writing, the information as proprietary.

W. Credit References
From time to time, the University is asked to provide credit and business references to potential new Vendors. In the event your company is awarded a contract as a result of your response to this RFP, the University would like the option to include your company as a future reference.

X. Insurance Requirements (10-5-2009)

Y. Minority, Woman and Disabled Veteran Owned Business Enterprises (M/WDBEs)
Specify in your proposal whether ownership of your company is a certified M/W/DVBE. The University, in accordance with guidelines from the MMSDC and WBENC, considers an M/W/DVBE as one that is at least 51% owned, operated, and controlled by an M/W/DVBE, or in case of a publicly-owned business, at least 51% of the stock must be owned by an M/W/DVBE.

If the firm is not an M/W/DVBE, describe the firm’s partnering relationships (if any) with M/W/DVBE and how it plans to support the UNIVERSITY’S goal to award UNIVERSITY business to M/W/DVBE.

1. Reporting
The selected firm will identify and fairly consider M/W/DVBE for subcontracting opportunities when qualified firms are available to perform a given task in performing for the UNIVERSITY under the resulting agreement. The selected VENDOR must submit a quarterly M/W/DVBE business report to the UNIVERSITY Procurement & Strategic Sourcing by the 15th of the month following each calendar quarter; specifically the months of April, July, October, and January. Such reports should be sent directly to:

Kenneth Doherty, Assistant Vice President
Procurement & Strategic Sourcing
Wayne State University
RFP AV Equipment College of Nursing 2017
5700 Cass Avenue, Suite 4200, AAB
Detroit, MI 48202

2. Report Detail
M/W/DVBE business reports must contain, but are not limited to the following:
- Firm’s name, address, and phone number with which the VENDOR has contracted over the specified quarterly period
- Contact person at the minority firm who has knowledge of the specified information
- Type of goods and services provided over the specified period of time
- Total amount paid to the minority firm as it relates to the UNIVERSITY account.

Specify in your proposal whether your company is a certified 8(A) firm.

A complete set of the University's Supplier Diversity Program, which includes complete definitions of each of the above, can be downloaded from our web site at

http://procurement.wayne.edu/docs/university_policy_2004_02.doc

Z. Ownership of Documents
All documents prepared by the VENDOR, including but not limited to: tracings, drawings, estimates, specifications, field notes, investigations, studies and reports, shall become the property of the UNIVERSITY. At the UNIVERSITY’S option, such documents will be delivered to UNIVERSITY Procurement & Strategic Sourcing. Prior to completion of the contracted services, the UNIVERSITY shall have a recognized proprietary interest in the work product of the VENDOR.

AA. Prevailing Wage Rates (4-25-2010)
Wayne State University requires all project contractors, including subcontractors, who provide labor on University projects to compensate at a rate no less than prevailing wage rates.
The rates of wages and fringe benefits to be paid to each class of laborers and mechanics by each VENDOR and subcontractor(s) (if any) shall be not less than the wage and fringe benefit rates prevailing in Wayne County, Michigan, as determined by the United States Secretary of Labor. Individually contracted labor commonly referred to as "1099 Workers" are not acceptable for work related to this project. Installers of furniture or equipment responsible for onsite assembly must be classified minimally as carpenters, and those responsible for electrical connections must be classified minimally as electricians.

Additional information can be found on University Procurement & Strategic Sourcing's web site at purchasing.wayne.edu under Information for Vendors.

If you have any questions, or require rates for additional classifications, please contact:

Michigan Department of Consumer & Industry Services, Bureau of Safety and Regulation, Wage and Hour Division, 7150 Harris Drive, P.O. Box 30476, Lansing, Michigan 48909-7976

http://www.michigan.gov/dleg/0,1607,7-154-27673_27706-39650--,00.html

Wayne State University's Prevailing Wage Requirements:

When compensation will be paid under prevailing wage requirements, the University shall require the following:

A. The contractor shall obtain and keep posted on the work site, in a conspicuous place, a copy of all current prevailing wage and fringe benefit rates.

B. The contractor shall obtain and keep an accurate record showing the name and occupation of and the actual wages and benefits paid to each laborer and mechanic employed in connection with this contract.

C. The contractor shall submit a completed certified payroll document [U.S. Department of Labor Form WH 347] verifying and confirming the prevailing wage and benefits rates for all employees and subcontractors for each payroll period for work performed on this project. The contractor shall include copies of pay stubs for all employee or contract labor payments related to Wayne State University work. The certified payroll form can be downloaded from the Department of Labor website at http://www.dol.gov/whd/forms/wh347.pdf.

NOTE: Invoices WILL NOT be processed until certified payrolls are received.

If the VENDOR or subcontractor fails to pay the prevailing rates of wages and fringe benefits and does not cure such failure within 10 days after notice to do so by the UNIVERSITY, the UNIVERSITY shall have the right, at its option, to do any or all of the following:

1. Withhold all or any portion of payments due the VENDOR as may be considered necessary by the UNIVERSITY to pay laborers and mechanics the difference between the rates of wages and fringe benefits required by this contract and the actual wages and fringe benefits paid;

2. Terminate this contract and proceed to complete the contract by separate agreement with another vendor or otherwise, in which case the VENDOR and its sureties shall be liable to the UNIVERSITY for any excess costs incurred by the UNIVERSITY.

3. Propose to the Assistant Vice President that the Vendor be considered for Debarment in accordance with the University’s Debarment Policy, found on our website at http://procurement.wayne.edu/docs/appm28.pdf

Terms identical or substantially similar to this section of this RFP shall be included in any contract or subcontract pertaining to this project.

The current applicable prevailing wage rates as identified by the State of Michigan Department of Consumer & Industry Services, Bureau of Safety and Regulation, Wage and Hour Division are listed below for reference. Refer to item C above if additional information is required.

If a project specific Prevailing Wage Rate Schedule has been issued, it will be posted to the website as Appendix 3 at http://go.wayne.edu/bids

For more information and a general prevailing wage rate schedule, see Purchasing Website at: http://procurement.wayne.edu/vendors/wage-rates.php.

BB. Buy American

Wayne State University intends to purchase products in the United States of America whenever an American made* product is available that meets or exceeds the specifications requested and the price is equal to or lower than a foreign made product. Vendors are required to bid American made products whenever available. Vendors may bid foreign made products when:

1) They are specified
2) As an alternate as long as they are technically equal to the product specified.

* (More than 50% of the product is manufactured or assembled in the U.S.A.)

CC. Smoke and Tobacco-Free Policies (9-2015)

On August 19, 2015, Wayne State joined hundreds of colleges and universities across the country that have adopted smoke- and tobacco-free policies for indoor and outdoor spaces. Contractors are responsible to ensure that all employees and all subcontractors' employees are in compliance anytime they are on WSU’s main, medical, or extension center campuses. The complete policy can be found at http://wayne.edu/smoke-free/policy/.
Response to Wayne State University
Request for Proposal
RFP: AV Equipment College of Nursing 2017
And To Any Amendments, Thereto

Dated: November 13, 2017

Proposal Certification, Acknowledgements,
and Non-Collusion Affidavit

VENDOR is to certify its proposal as to its compliance with the Request for Proposal specifications using the language as stated hereon.

ACKNOWLEDGEMENTS

By virtue of submittal of a Proposal, VENDOR acknowledges and agrees that:

- All of the requirements in the Scope of Work of this RFP have been read, understood and accepted.
- The University's General Requirements and Guidelines have been read, understood and accepted.
- Compliance with the Requirements and/or Specifications, General Requirements and Guidelines, and any applicable Supplemental Terms and Conditions will be assumed acceptable to the VENDOR if not otherwise noted in the submittal in an Exhibit I, Restricted Services.
- The Supplier is presently not debarred, suspended, proposed for debarment, declared ineligible, nor voluntarily excluded from covered transactions by any Federal or State of Michigan department or agency.
- Wayne State University is a constitutionally autonomous public university within Michigan's system of public colleges and universities, and as such, is subject to the State of Michigan Freedom of Information Act 442 of 1976. Any Responses Proposals, materials, correspondence, or documents provided to the University are subject to the State of Michigan Freedom of Information Act, and may be released to third parties in compliance with that Act, regardless of notations in the VENDOR's Proposal to the contrary.
- Any contract between the UNIVERSITY and VENDOR resulting from the RFP will be made using the University's Standard Service Provider Agreement. The Agreement will incorporate this RFP and its terms and conditions and Vendor's Response Proposal by reference. Should the Vendor have additional terms to incorporate into the Agreement, they will be incorporated into the Agreement as an Appendix.
- All of the Terms and Conditions of this RFP and Vendor's Response Proposal become part of any ensuing agreement, regardless of whether the ensuing agreement specifically references the RFP and Vendor's Response Proposal.
- The individual signing below has authority to make these commitments on behalf of Supplier.
- This proposal remains in effect for 120 days.

VENDOR, through the signature of its agent below, hereby offers to provide the requested products/services at the prices specified, and under the terms and conditions stated and incorporated into this RFP.

PROPOSAL CERTIFICATION

The undersigned, duly authorized to represent the persons, firms and corporations joining and participating in the submission of this Proposal states that the Proposal contained herein is complete and is in strict compliance with the requirements of the subject Request for Proposal dated November 13, 2017, except as noted in Exhibit 1, the “Restricted Services/Exceptions to RFP” section of the Proposal. If there are no modifications, deviations or exceptions, indicate “None” in the box below:

- NONE – There are no exceptions to the University’s requirements or terms
- YES – Exceptions exist as shown in Exhibit 1, Restricted Services.

NON-COLLUSION AFFIDAVIT
The undersigned, duly authorized to represent the persons, firms and corporations joining and participating in the submission of the foregoing Proposal, states that to the best of his or her belief and knowledge no person, firm or corporation, nor any person duly representing the same joining and participating in the submission of the foregoing Proposal, has directly or indirectly entered into any agreement or arrangement with any other VENDORS, or with any official of the UNIVERSITY or any employee thereof, or any person, firm or corporation under contract with the UNIVERSITY whereby the VENDOR, in order to induce acceptance of the foregoing Proposal by said UNIVERSITY, has paid or given or is to pay or give to any other VENDOR or to any of the aforementioned persons anything of value whatever, and that the VENDOR has not, directly or indirectly entered into any arrangement or agreement with any other VENDOR or VENDORS which tends to or does lessen or destroy free competition in the letting of the contract sought for by the foregoing Proposal.

The VENDOR hereby certifies that neither it, its officers, partners, owners, providers, representatives, employees and parties in interest, including the affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other proposer, potential proposer, firm or person, in connection with this solicitation, to submit a collusive or sham bid, to refrain from bidding, to manipulate or ascertain the price(s) of other proposers or potential proposers, or to obtain through any unlawful act an advantage over other proposers or the college.

The prices submitted herein have been arrived at in an entirely independent and lawful manner by the proposer without consultation with other proposers or potential proposers or foreknowledge of the prices to be submitted in response to this solicitation by other proposers or potential proposers on the part of the proposer, its officers, partners, owners, providers, representatives, employees or parties in interest, including the affiant.

______________________________

CONFLICT OF INTEREST

The undersigned proposer and each person signing on behalf of the proposer certifies, and in the case of a sole proprietorship, partnership or corporation, each party thereto certifies as to its own organization, under penalty of perjury, that to the best of their knowledge and belief, no member of the UNIVERSITY, nor any employee, or person, whose salary is payable in whole or in part by the UNIVERSITY, has a direct or indirect financial interest in the award of this Proposal, or in the services to which this Proposal relates, or in any of the profits, real or potential, thereof, except as noted otherwise herein.

Any notice required under the Agreement shall be personally delivered or mailed by first class or certified mail, with proper postage, prepaid, to the Subject VENDOR at the following address:

Company Name: _________________________________________________________
Address: _____________________________________________________________
________________________________________________________
Telephone: (________________) ___________________________________
Fax: (________________) ___________________________________
Email address: _________________________________________________________
Submitted by: _________________________________________________________
Signature _________________________________________________________
____________________________________    ___________________
(Title)                                                  (Date)
Schedule B - INSURANCE REQUIREMENTS (Rev 2-2015)

________________________________, at its sole expense, shall cause to be issued and maintained in full effect for the term of this agreement, insurance as set forth hereunder:

<table>
<thead>
<tr>
<th>Type of Insurance</th>
<th>General Requirements</th>
<th>Minimum Requirement</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Commercial General Liability (CGL)</td>
<td>CGL insurance should be written on ISO form CG 00 01 (or equivalent substitute)</td>
<td>$1,000,000 combined single limit</td>
</tr>
</tbody>
</table>

Contracts valued at $100,000 per year or more

Umbrella Liability per occurrence and in the annual aggregate of $5,000,000.

2. Commercial Automobile Liability (including hired and non-owned vehicles) $1,000,000 combined single limit per accident for bodily injury and property damage, without annual aggregate.

3. Workers’ Compensation (Employers’ Liability) Required by the State of Michigan and Employer’s Liability in the amount of $500,000 per accident for bodily injury or disease.

Maximum Acceptable Deductibles

<table>
<thead>
<tr>
<th>Type of Insurance</th>
<th>Deductible</th>
</tr>
</thead>
<tbody>
<tr>
<td>Commercial General Liability</td>
<td>$5,000</td>
</tr>
<tr>
<td>Commercial Automobile Liability</td>
<td>0</td>
</tr>
<tr>
<td>Workers’ Compensation</td>
<td>0</td>
</tr>
<tr>
<td>Property - All Risk</td>
<td>$1,000</td>
</tr>
</tbody>
</table>

Coverage

1. All liability policies must be written on an occurrence form of coverage.
2. Commercial General Liability (CGL) includes, but is not limited to: consumption or use of products, existence of equipment or machines on location, and contractual obligations to customers.
3. The Board of Governors of Wayne State University shall be named as an additional insured, but only with respect to accidents arising out of said contract.
4. The additional insured provision shall contain a cross liability clause as follows: “The insurance afforded applies separately to each insured against whose claim is made or suit is brought, except with respects to the limits of the company’s liability.”
5. The insurance company for each line of insurance coverage will be reviewed and checked per the A.M. Best’s Key Rating Guide. A rating of not less than “A-” is required

Certificates of Insurance

1. Certificates of Insurance naming Wayne State University / Office of Risk Management as the certificate holder and stating the minimum required coverage must be forwarded to the Office of Risk Management to be verified and authenticated with the agent and/or insurance company.
2. Certificates shall contain a statement from the insurer that, for this contract, the care, and custody or control exclusion is waived.
3. Certificates shall be issued on an ACORD form or one containing the equivalent wording, and require giving WAYNE STATE UNIVERSITY a thirty (30) day written notice of cancellation or material change prior to the normal expiration of coverage.
4. Revised certificates must be forwarded to the Office of Risk Management thirty (30) days prior to the expiration of any insurance coverage listed on the original certificate, as follows:

   Wayne State University
   Office of Risk Management
   5700 Cass Avenue, Suite 4622 AAB
   Detroit, MI 48202

Specific Requirements- Individual contracts may require coverage in addition to the minimum general requirement such as, business interruption, higher limits and or blanket fidelity insurance.

Exception to the insurance requirements is to be approved, in writing, by the Office of Risk Management. Exceptions are determined by the type and nature of the contract and the individual contractor.
Schedule C

(Cost Schedule; Compensation and Fees)

See web site:

http://go.wayne.edu/bids
**Schedule D - Summary Questionnaire**

<table>
<thead>
<tr>
<th>Question</th>
<th>YES</th>
<th>ALTERNATIVE</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Can your company <strong>complete this “turn – key” project by December 22, 2017</strong>?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2. Does your company agree to provide a minimum of 3 <strong>references</strong> to the University <strong>upon request</strong>, with specific contact names and phone numbers?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3. Did you attend the <strong>mandatory Pre-Proposal meeting on November 20, 2017</strong>?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4. If awarded a contract, will your company provide a certificate of insurance to meet or exceed all our minimum requirements?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5. Did your company provide the required Proposal Certification, Non- Collusion Affidavit and Vendor Acknowledgement, Schedule A?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6. Did your company complete and provide the Summary <strong>Price Schedule C</strong>, and submit it electronically to <a href="mailto:rfp@wayne.edu">rfp@wayne.edu</a>? <strong>(Zip Files and Drop Box submissions are not acceptable)</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7. Does your company agree to enroll in our ACH payment program?</td>
<td></td>
<td></td>
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<tr>
<td>8. Did your company agree to guarantee to maintain a top priority for the UNIVERSITY?</td>
<td></td>
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<tr>
<td>9. Please complete the following questions:</td>
<td></td>
<td></td>
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<tr>
<td>Total number of employees in your company</td>
<td></td>
<td></td>
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<tr>
<td>Total years in business with this company name</td>
<td></td>
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<tr>
<td>10. Does your company agree to provide financial reports to the University <strong>upon request</strong>?</td>
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<tr>
<td>11. Does your company agree to allow the UNIVERSITY to audit your books pertaining to the UNIVERSITY account?</td>
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<tr>
<td>12. Are there any conflicts of interest in doing business with the University?</td>
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<td>13. Did your company provide a “Restricted Services” exhibit, EXHIBIT 1?</td>
<td></td>
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<tr>
<td>14. Does your company agree to provide a list of <strong>lost accounts</strong> in excess of $25,000?</td>
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<td></td>
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<tr>
<td>15. Did your company quote services at <strong>prevailing wage rates</strong> where applicable and clearly indicate such in your proposal?</td>
<td></td>
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<tr>
<td>16. If awarded an agreement as a result of this RFP, is your company willing to serve as a future credit reference for the University?</td>
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<tr>
<td>17. Does your company agree to comply with the University Smoke and Tobacco Free Policies?</td>
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</tbody>
</table>
18. ADDENDA:
The undersigned affirms that the cost of all work covered by the following Addenda are included in the lump sum price of this proposal.

<table>
<thead>
<tr>
<th>Addendum No.</th>
<th>Date</th>
<th>Addendum No.</th>
<th>Date</th>
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</tbody>
</table>

Company Name: _________________________________________________________

Signature  _________________________________________________________

Typed Name  _________________________________________________________

____________________________________    ___________________

(Title)                                                  (Date)
APPENDIX 1

(Wayne State University Campus Map)

See web site:

http://campusmap.wayne.edu/

A detailed list of Cash & Coin operated lots can be viewed at
http://procurement.wayne.edu/cash_and_credit_card_lots.php
REGISTRATION/INTENT FORM
RFP AV Equipment College of Nursing Nursing 2017/ Robert Kuhn

Please use this form to indicate your attendance at our mandatory Pre-proposal meeting to be held on, November 20, 2017 at 2:00 pm and your intent to submit a proposal for the services listed. Please type or print the information requested below, then email to attention of Pat Wegner at RFP@Wayne.edu by, November 19, 2017, 12:00 noon.

VENDOR Name: ________________________________

VENDOR Address: ________________________________

Contact Person: ________________________________

Telephone: (______)

Fax: (______)

E-mail: ________________________________

YES ________ I will be attending the mandatory Pre-proposal meeting on November 20, 2017

Location: WAYNE STATE UNIVERSITY
5700 Cass Avenue (AAB),
Room 4400
Detroit, MI 48202

Time: 2:00 pm (EST)

NO _________ I will not participate in the Request for Proposal and will not be present at the meeting.

I understand that this will not affect our status as a potential supplier to Wayne State University.

Thank you for interest shown in working with Wayne State University.

Robert Kuhn
Senior Buyer
APPENDIX 3
PREVAILING WAGE RATES

(POSTED SEPARATELY)

See web site:

http://go.wayne.edu/bids
APPENDIX 4

DRAWINGS

See web site:

http://go.wayne.edu/bids
WAYNE STATE UNIVERSITY
STANDARD SERVICE PROVIDER AGREEMENT
Wayne State University
STANDARD SERVICE PROVIDER AGREEMENT

This Agreement is made by and between Wayne State University, 5700 Cass Avenue, suite 4200, Detroit, Michigan 48202, a constitutional body corporate of the State of Michigan ("University") and, (Supplier_Name), (Supplier_Address), (Supplier_City_State_Zip), ("the Supplier")

For good and valuable consideration, the parties agree as follows:

1. **General Purpose:** The general purpose of this Agreement is to engage the services of the Supplier to provide (Named_Services), per the University Request for Proposal dated (Quote_Date) (the RFP) and the Supplier’s response Proposal dated (Bid_Date), and the Price Schedule attached as Exhibit B). The University has assigned (Project_Manager) as the Contract Administrator. Only contract directives from the University’s Procurement and Strategic Sourcing Department or the Contract Administrator shall be accepted by the Supplier.

2. **General Duties of the Supplier:** The Supplier shall provide the University with (Named_Services) of superior quality, at competitive pricing, as described in the Statement of Work section of the RFP, which is incorporated by reference into this Agreement. The Supplier agrees to perform such professional services with the standard of professional care and skill customarily provided in the performance of such services. The supplier agrees to perform these services to the satisfaction of the University during the term of this Agreement.

3. **Term:** AV Equipment must be delivered on a “turn key” basis and installation, integration, programming, testing and certification to be completed by December 22, 2017 or vendor's earliest date proposed in their bid response.

This Agreement may be terminated by the University or by the Supplier upon thirty (30) days’ written notice to the other party. Either party may designate a different person to whom notices should be sent at any time by notifying the other party in writing in accordance with this Agreement.

4. **The Roles and Responsibilities (Scope of Work):** The roles and responsibilities of the Supplier are listed in Exhibit A of this agreement. (Scope_of_Work)

5. **Customer Support:** The Supplier shall have a primary point of contact for the University community. The contact shall be accessible during normal business hours of every business day, 8:00 am to 5:00 pm (Eastern Time). A toll free number is preferred.

6. **Business Review Meetings:** NA

7. **Reports:** NA

8. **Purchase Orders:** The University will issue a single purchase order to the awarded Vendor. All subsequent invoices, packing tickets, and other correspondence related to the individual order are to include the unique PO number.

9. **Invoicing:** Vendor’s invoice must reference the PO number and be submitted to the University’s Accounts Payable department via email address: wsuinvoices@wayne.edu.

10. **ACH Payments:** The Supplier is expected to enroll in the University’s ACH program. The ACH payment agreement form can be downloaded at http://fisops.wayne.edu/disbursements/tax-forms.php. The completed form should be signed, scanned, and sent to vendorach@wayne.edu.

11. **eProcurement Requirements:** NA

12. **Annual Price Increases:** NA

13. **Shared Revenue:** NA
14. **Confidentiality of Information:** The Preferred Supplier agrees to keep confidential and not to disclose to third parties any information provided by the University pursuant to this Agreement unless the Preferred Supplier has received prior written consent of the University to make such disclosure. This obligation of confidentiality does not extend to any information that:
   a) Was in the possession of the Preferred Supplier at the time of disclosure by the University, directly or indirectly;
   b) Is or has become, through no fault of the Preferred Supplier, available to the general public; or
   c) Is independently developed and hereafter supplied to the Preferred Supplier by a third party without restriction on disclosure. This provision shall survive expiration and termination of this Agreement.

The Preferred Supplier is required to sign the University Confidentiality and Non-Disclosure Agreement. A copy of the Agreement can be found in Exhibit C. If the Preferred Supplier is not an individual, the Preferred Supplier represents and warrants that it has the authority to bind each of its employees, officers, agents, representatives and consultants to the terms of the Agreement. The Preferred Supplier shall be responsible for ensuring such personnel are aware of and comply with all obligations imposed by this Confidentiality and Non-Disclosure Agreement.

15. **Independent Contractor:** The parties expressly acknowledge that the Supplier is an independent contractor. The Supplier is not an agent, partner, or employee of the University. The Supplier shall not have the authority to enter into any contract or agreement to bind the University and shall not represent to anyone that the Supplier has such authority. The Supplier represents and warrants to the University that in performing the Services, the Supplier will not be in breach of any agreement with a third party. The Supplier declares that he/she is not a Legislator, elected or appointed officer, or that his/her firm is not owned or controlled by any Legislator, elected or appointed officer, compensated or uncompensated, member of a State board or commission, or other employee of the State of Michigan (including an employee, officer, or official of Wayne State University). The Supplier agrees that he/she is subject to the University’s regulations, laws of the United States and of the State of Michigan, and that, in the event of violation of these, or behavior that is considered to be detrimental to the University or its students, faculty or staff, the University shall have the right to terminate the agreement without prior notice.

16. **Property Rights and Reports:** The Supplier agrees that any computer programs, software, documentation, copyrightable work, discoveries, inventions, improvements, or other products developed by the Supplier solely, or with others, resulting from the performance of this Agreement are the property of the University, and the Supplier agrees to assign all rights therein to the University. The Supplier further agrees to provide the University with any assistance which the University may require to obtain patents or copyright registrations, including the execution of any documents submitted by the University. This provision shall survive expiration and termination of this Agreement.

17. **Indemnification and Hold Harmless:** The Supplier agrees that any personal injury to the Supplier or third parties or any property damage incurred in the course of performance of this Agreement are the responsibility of the Supplier. The Supplier agrees to indemnify, defend, and hold harmless the University, its governing board, officers, employees, agents, and students from and against any and all costs, losses, damages, liabilities, expenses, demands, and judgments, including court costs and attorneys’ fees, whether for personal injury or property damage or any other claim, which may arise out of the Supplier’s performance of this Agreement whether caused in whole or in part by the Supplier or anyone for whom the Supplier is responsible, regardless of whether or not it is caused in part by the University.

18. **Notice:** Any notice to either party hereunder must be in writing signed by the party giving it and shall be served either personally or by registered or certified mail addressed as follows:

   **To the University:**  
   Wayne State University  
   Kenneth Doherty, Assistant VP  
   Procurement & Strategic Sourcing  
   5700 Cass Avenue, Suite 4200  
   Detroit, MI, 48202  

   **To the Supplier:**  
   (Supplier_Name)  
   (Supplier_Address),  
   (Supplier_City_State_Zip)  

The above notification addresses as may be modified by either party during the agreement, only by written notice. All such notices shall be effective only when received by the addressee.

19. **Entire Agreement; Modification:** This Agreement, along with the RFP dated (Quote_Date) and the Supplier’s Proposal dated (Bid_Date) (and its attachments, if any), and subsequent clarifications and addenda, constitute the entire agreement between the parties with respect to the subject matter hereof and may not be amended except by an agreement signed by the Supplier and an authorized representative of the University. Said terms govern and supersede the standard terms and conditions of Purchase of individual Purchase Orders, regardless of whether said Purchase Orders specifically reference back to this Agreement.
20. **Severability:** The terms of this Agreement are severable such that if any term or provision is declared by a court of competent jurisdiction to be illegal, void, or unenforceable, the remainder of the provisions shall continue to be valid and enforceable.

21. **Governing Law and Compliance:** This Agreement shall be governed by and construed under the laws of the State of Michigan, without regard to its choice of law rules. Any lawsuits arising from or incident to this Agreement shall be brought in the Michigan Court of Claims. Each party will be individually responsible for compliance with all laws, including anti-discrimination laws, which may be applicable to their respective activities under this Agreement.

22. **Non-Waiver:** The delay or failure of either party to exercise any of its rights under this Agreement for a breach thereof shall not be deemed to be a waiver of such rights, nor shall the same be deemed to be a waiver of any subsequent breach, either of the same provision or otherwise.

23. **Assignment:** The Supplier may not assign the rights or obligations under this Agreement without the University’s prior written consent.

24. **Authority:** The parties warrant that they have the authority to enter into this Agreement and that entering into this Agreement is not restricted or prohibited by any existing agreement to which they are parties.

25. **Non Exclusivity:** This Agreement does not create an exclusive relationship between Wayne State University and the Supplier. The University reserves the right to use other service providers, either through the other Preferred Vendor agreements executed as a result of the RFP, or non-preferred service providers in the event it is determined to be in the best interest of the University, its employees, students, or staff.

26. **Credit References:** From time to time, the University is asked to provide credit and business references to potential new Vendors. Company agrees that it will serve as a Credit Reference for the University with respect to the amount and timeliness of payments.

27. **Financial Reports:** Upon University request, the Supplier must provide publicly distributed annual reports and/or independently audited financial statements including its statement of financial position, statement of operations, and statement of cash flows. Vendor must further agree to permit the UNIVERSITY, upon request, to audit Supplier’s books as related to the Wayne State University account. The University is limited to 1 request per calendar year of this agreement.

28. **Insurance:**

   **INSURANCE REQUIREMENTS (Rev 11-2012)**

The Supplier, at its sole expense, shall cause to be issued and maintained in full effect for the term of this Agreement, insurance as set forth hereunder:

<table>
<thead>
<tr>
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<tbody>
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<td></td>
</tr>
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<tbody>
<tr>
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</tr>
<tr>
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<td>$1,000</td>
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2. Commercial General Liability (CGL) includes, but is not limited to: personal injury, property damage, consumption or use of products, existence of equipment or machines on location, and contractual obligations to customers.
3. The Board of Governors of Wayne State University shall be named as an additional insured, but only with respect to accidents arising out of said contract, on any of Supplier’s or its subcontractors’ insurance policies.
4. The additional insured provision shall contain a cross liability clause as follows: “The insurance afforded applies separately to each insured against whose claim is made or suit is brought, except with respects to the limits of the company’s liability.”
5. The insurance company for each line of insurance coverage will be reviewed and checked per the A.M. Best’s Key Rating Guide. A rating of not less than “A-” is required.

Certificates of Insurance

1. Certificates of Insurance naming Wayne State University / Office of Risk Management as the certificate holder and stating the minimum required coverage must be forwarded to the Office of Risk Management to be verified and authenticated with the agent and/or insurance company.
2. Certificates shall contain a statement from the insurer that, for this contract, the care, custody, or control exclusion is waived.
3. Certificates shall be issued on an ACORD form or one containing the equivalent wording, and require giving WAYNE STATE UNIVERSITY a thirty (30) day written notice of cancellation or material change prior to the normal expiration of coverage.
4. Revised certificates must be forwarded to the Office of Risk Management thirty (30) days prior to the expiration of any insurance coverage listed on the original certificate, as follows:

Wayne State University
Office of Risk Management
5700 Cass Avenue, Suite 4622 AAB
Detroit, MI 48202

Additional Requirements. The Supplier shall either require each of its subcontractors or suppliers to procure and maintain during the life of the subcontract the same insurance types and in the same amounts as specified in this paragraph, above, or insure the activity of its subcontractors on its own policy.

IN WITNESS WHEREOF, the authorized representatives of the parties have executed this Agreement on (Contract_Date).

Wayne State University

<table>
<thead>
<tr>
<th>Signature:</th>
<th>(Supplier_Name)</th>
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<td>Signature:</td>
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</table>

Name: Kenneth Doherty, CPSM
Title: Assistant Vice President – Procurement
Date: 
Phone: 313-577-3756
email: ac0578@wayne.edu

EXHIBIT A
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Roles & Responsibilities.

The roles and responsibilities of the Supplier are listed below.

*(Scope_of_Work)*
EXHIBIT B
Price or Rate Structure
EXHIBIT C

Confidentiality and Non-Disclosure Agreement

Wayne State University, hereafter referred to as “University”, has contracted with (Supplier_Name), hereafter referred to as “The Supplier” to supply (Named_Services) and related services to the University under a Service Provider Agreement. As part of this Agreement, the undersigned agrees to the terms of this Confidentiality and Non-Disclosure Agreement (the “NDA”) as follows:

1) Confidential Information

For the purposes of this NDA the term “Confidential Information” shall include any information received by the Supplier, from the University, in the course of providing services as described above, including but not limited to: (i) any and all technical and business information of the University and (ii) information from third parties related to health care services and research.

2) Use of Information

The undersigned hereby agrees not to use Confidential Information for any purpose except in the performance of services as described above.

3) Reproduction of Materials

The undersigned will not retain or transfer any programming, documentation, or any other University controlled or provided software or other materials. No such materials may be copied or reproduced without the University’s express prior written consent, and any copies made shall become the property of the University.

4) Confidentiality

The undersigned agrees to maintain the confidentiality of the Confidential Information, programs, documentation, and any related materials. The undersigned will not share any information regarding the Confidential Information, programs, documentation, and any related materials with any third party, subcontractor, or independent vendor unless expressly given permission in writing by an authorized University official.

5) No Waiver

Nothing in this NDA shall be construed to limit or otherwise reduce the University’s rights to enforce its terms. No delay or forbearance by the University in enforcing any rights set forth in this NDA shall be construed to operate as a waiver of such rights.

6) Vendor Employees and Agents

If the Supplier is not an individual, the Supplier represents and warrants that it has the authority to bind each of its employees, officers, agents, representatives and consultants to the terms of the Agreement. The Supplier shall be responsible for ensuring such personnel are aware of and comply with all obligations imposed by this NDA.

7) Breach of Contract

Any breach of this NDA by the Supplier and/or any of its officers, agents, employees, representatives and/or consultants shall be considered a material breach of the Service Provider Agreement or individual Purchase Order. The Supplier and each of its officers, agents, employees, representatives and/or consultants shall be both jointly and individually liable to the University for any Damages as a result of any breach of this NDA.
The Supplier acknowledges and agrees that a breach of this NDA may cause continuing and irreparable injury to the University as a direct result of any such violation, for which the remedies at law may be inadequate, and that the University shall therefore be entitled, in the event of any actual or threatened violation of the NDA by the Supplier, and in addition to any other remedies available to it, to a temporary restraining order and to injunctive relief against the Supplier or the undersigned to prevent any violations thereof, and to any other appropriate equitable relief.

8) Governing Law, Modification

This NDA shall be governed by and construed under the laws (other than the choice or conflict of law provisions) of the State of Michigan. Any legal action arising out of or relating to this NDA shall be brought in the Michigan Court of Claims. The provisions of this NDA may not be amended except in a writing signed on behalf of each party.

The undersigned agrees to the specific terms expressed in this NDA.

_________________________  ____________________________
Name                          Telephone

_________________________  ____________________________
Title                              (Supplier Name)

_________________________  ____________________________
Signature                        Date