



WAYNE STATE
UNIVERSITY

Procurement & Strategic Sourcing
5700 Cass Avenue, Suite 4200
Detroit, Michigan 48202
(313) 577-3734
FAX (313) 577-3747

Division of Finance and Business Operations

October 14, 2022

Addendum 1 - Clarifications

RFQual for Qualification statements for consulting services relating to energy conservation equipment and services under an Energy Services Performance Contract.
for Facilities, Planning and Management

Dated September 30, 2022

Since the time of the release of the Request for Qualifications (RFQual) for Qualification statements for consulting services relating to energy conservation equipment and services under an Energy Services Performance Contract. for the Facilities, Planning and Management, questions regarding the specifications have been submitted. Those questions and the University response appear below.

Question 1 Item C Performance Contracting References you are requesting: Since you are a reasonably large university, we are asking that you consider broadening your reference request to include Midwest states and include 2-3 higher education clients in your request so you can have a few more potential responders to evaluate. Additionally, Should the reference in item D also on page 5 of the RFQual actually reference "Universities" instead of "School Districts"? ?

Answer: The reference to School Districts should refer to Universities.

Answer: Regarding broadening the references, **given that prompt service during the basic construction warranty is important, the basis for future service is dependent upon local service and support to achieve the desired savings outcome over the defined period.**

Question 2: Can the University please confirm the formal due date? It appears as both October 20th and October 21st in the RFQUAL solicitation.

Answer: **The bid due date is October 20, 2022, no later than 2:00 p.m**

Question 3: Would the University consider NAESCO Accredited Energy Service Companies (ESCO) in lieu of the NAESCO Accredited Energy Service Provider (ESP) requirement? The ESCO accreditation is very difficult to attain and is minimally different from the ESP accreditation. By accepting it you will expand the potential vendors and, in turn, create a more competitive environment for this RFQUAL.

Answer: **There are numerous organizations that have achieved the "higher designation"**

Submittals with supporting documentation shall be submitted online. The link for RFQual submissions will be posted at <http://go.wayne.edu/bids> beginning September 30, 2022. Remember, your submittal must be in the format provided and be received in the Procurement & Strategic Sourcing by October 20, 2022, at 2:00 p.m.

All questions concerning this project must be emailed to: Robert Kuhn, Purchasing Department at RFPTeam3 by 12:00 p.m., October 20, 2022.

Do not contact the Facilities, Planning and Management, or other University Units, directly as this may result in disqualification of your quotation.

Thank you

Robert Kuhn,
Senior Buyer, Purchasing
313-577-3712

cc: Paul Bernard, Participant list