Addendum 2

RFP Parking Structure Lighting Retrofit 2017
dated November 7, 2016

Note: only those vendors that attended the mandatory pre-bid meeting on November 14, 2016 will be allowed to participate in this RFP opportunity.

Please find the following questions and clarifications for the above RFP:

Question 1: On page 8 of your Request for Proposal Paragraph III.C.8 requests the Vendor to provide information about “guaranteed” savings but on page 10 Paragraph III. D. 15 you ask the vendor to provide projections on energy savings not a guarantee of the projections and further on page 10 Paragraph III.D.16 states M&V to be performed to verify the “estimated” energy savings. Is a guarantee of the savings required or only an estimate and verification? If a guarantee is required the contractors will need to perform additional work up front to properly respond to your Request for Proposal.

Answer: The vendors must perform a pre and post monitoring of the electrical consumption for each building. This will validate the savings that the vendor has projected. This is not considered a guaranteed savings.

Question 2: Can you lease provide clarification regarding the NAESCO “ESCO” Certification requirement? The RFP states that lack of said certification will be grounds for disqualification. However, Addendum 1 dated 11/14/16 states “NAESCO Certification preferred”. Has NAESCO accreditation been removed as a mandatory qualification for respondents?

Answer: As mentioned in the pre-bid meeting, certification as an ESCO is now considered preferred. Not being a member will not result in disqualification.

Question 3: Please explain the intent of the “Guarantee” language (Section III.C.8). Is inclusion of an Energy Guarantee a mandatory qualification criteria?

Answer: The vendors will be to perform a pre and post monitoring of the electrical consumption for each building. This will validate the savings that the vendor has projected. This is not considered a guaranteed savings.

All questions concerning this project must be emailed to: Robert Kuhn, Procurement & Strategic Sourcing at 313-577-3712 Email: ac6243@wayne.edu (copy to Leiann Day, Email: leiann.day@wayne.edu) by 12:00 p.m., November 28, 2016.

Do not contact the Parking & Transportation, or other University Units, directly as this may result in disqualification of your proposal.

Thank you

Robert Kuhn,
Senior Buyer, Purchasing
313-577-3712

CC: Ken Doherty, Leiann Day, Jon Frederick, Larry Fodor, Daryl Pierson, Walter Kochan