Addendum 2 of the Pre-bid Conference

RFP  Strategic Source AV Equipment 2018 dated June 13, 2018

Note: Only those vendors that attended the mandatory pre-bid meeting will be allowed to participate in this RFP Opportunity.

Please find the following questions and clarifications for the above RFP

1. Question: Cost Schedule LS1 (A) has the same Item Model # (PN-LE601) listed twice but with different descriptions (60” and 70”). Is it meant to read Qty 1 PN-LE601 and Qty 1 PN-LE701?

   Answer: Yes, this was spotted at the pre-bid. Vendors were instructed that the part number would govern in cases of a discrepancy between description and part number.
   . Updated Cost Schedule has the corrections.

2. Question: The Shure MX395 comes with a variety of features that vary in price.
   - Colors: black, aluminum, white.
   - Polar Pattern: omnidirectional, bidirectional, cardioid.
   - all variables also have optional LED control and either 3 or 5 pin XLR.

   Answer: Correct part # is: MX395B/O

3. Question: The Planar PXL2250MW is an old NON touch screen model. The PXL2230MW is a 22” touch screen LCD monitor. Is the PXL2230MW the preferred model?

   Answer: Preferred model is PCT2235

4. Question: Crestron DM8G Cable 500ft., is plenum or non-plenum preferred?

   Answer: All installation cables should be plenum rated.

5. Question: For the 'Estimated Installation Cost' should we to include our travel fees or is there going to be a separate line item for that?

   Answer: Installation Cost has been added to the Cost Schedule. The hourly installation rate should include all costs involved in the installation.

6. Question: There are components on these systems that are spec’d for 4K, in some cases the Receiver/Scaler and/or the DMPS, while the display spec’d at 1080. Would you like an alternates spec’d to bring those entire systems up to a 4K standard?
7. Question: Are the in rom Dell PC’s OFE?
Answer: Yes, as well as the “TRG-PC-CUST” plate

8. Question: The only warranty information called out is the manufacturer’s warranty on the gear. Would you like an alternate on an extended warranty for the integration on the installation, or even cost on annual preventative maintenance?
Answer: Manufacturer’s warranty was the only warranty required during the pre-bid meeting.

9. Question: For the business reviews, will the scorecard be provided by Wayne State or the AV vendor?
Answer: The scorecard would be relevant for construction like projects and would be shared with the awarded vendor(s). The initial scope of this RFP is for the Technology Resource Group and it’s non-construction like projects.

10. Question: For installations where there is programming provided by Wayne State, can that programming be made available to the AV vendor before physical on-site installation for pre-building and testing?
Answer: Compiled code can be provided as needed

11. Question: Who is responsible for commissioning the system and when does the sign-off occur?
Answer: The vendor shall demonstrate functional routing from each source & destination to TRG personnel. Audio systems shall also be demonstrated using manufacturers software or tools if possible. All firmware to be up to date. WSU will provide sign-off after successful demonstration (See Item 3. General Guidelines), and delivery of final documents with serial numbers, user manuals, etc.

12. Question: Who is supplying the Quality Acceptance Testing document?
Answer: TRG will supply a document for testing and acceptance.

13. Question: Clarification - Network drop for C&IT to system MPC-M5 – Is the being done by the University?
Answer: All network drops will be supplied by the TRG/University.

14. Question: Shure MX395 Boundary Mic for Echo Capture recording - Is there a specific model number? i.e. 395AL/BI or 395B/C…
Answer: See question 2 - MX395B/O

15. Question: If the vendor is not expected to supply drawings, will WSU be providing them for us to refer to for installation? Will they be engineered/detailed drawings?
Answers: We will provide drawings similar to this example: http://www.forms.procurement.wayne.edu/RFPs/RFP-AV-EQUIPMENT-PHARMACY-2018-APPENDIX5-SCHEMATICS.pdf

16. Question: Will WSU supply As-built drawings so that we may effectively service the system after it is completed?
Answers: See above, #15
17. Question: If we are awarded a project under this contract will we have an opportunity to review the classroom space with the WSU designer/engineer before equipment is ordered and final labor is determined?

Answers: The rooms viewed in the walk-through are the basis for labor and installation for your proposal. Projects in spaces outside of that norm will be considered for additional labor. Each project would evaluated on a case-by-case basis, and reviewed with the successful vendor.

18. Question: How would you like us to present the discount from list information? Will there be changes to the bid form or a new bid form to express this info?

Answer: Please see revised Cost Schedules.

19. Question: Please confirm that all labor should be quoted as though prevailing wage is still in effect.

Answer: See Addendum1/Minutes, Point 4: A prevailing wage rate scheduled has been provided in the RFP. Although the State of Michigan repealed the Prevailing Wage Act of 1965, Wayne State will continue to provide a minimum wage schedule per trade for University work. Bidders are required to use this schedule and to provide certified pay applications as listed in the RFP. For purposes of this bid, the schedule provided by the State of Michigan will serve as the University minimums per trade.

20. Question: Some manufacturers do not publish list prices. How should pricing for these products be presented?

Answer: If MSRP is available, that should be used.

21. Question: How should we present alternative products we wish to recommend in this bid response?

Answer: If you have a different configuration for the Learning Spaces, there are 13 tabs in the cost schedule, you may submit a Voluntary Alternate clearly marked “Voluntary Alternate”, only after the base bid. The base bid must be received before any Voluntary Alternates will be looked at. If a base bid is missing, then Vendor’s proposal will be disqualified.

22. Question: In regards to company certification is the University looking for APEX certification, which is the Avixa (Infocomm’s) highest distinction?

Answer: Any additional qualifications should be listed, either for individuals, or your company, in your proposal. Also, the statement under section V. 1-C. “Vendor must be AV9000 Certified/Compliant with on-staff with CTS-I and CTS-D Certifications”, insert “or working towards” after must.

All questions concerning this project must be emailed to: Robert Kuhn, Procurement & Strategic Sourcing at 313-577-7 – 3712 Email: ac6243@wayne.edu (copy to Leiann Day, Email: leiann.day@wayne.edu@wayne.edu) by 12:00 p.m., June 26, 2018.
Do not contact the Technology Resource Group, or other University Units, directly as this may result in disqualification of your proposal.

Thank you

Robert Kuhn,
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