



Procurement & Strategic Sourcing  
5700 Cass Avenue, suite 4200  
Detroit, Michigan 48202  
(313) 577-3734

Division of Finance and Business Operations

March 23, 2023

**Addendum No. 2**  
**Request for Proposal**  
**RFP Aruba Network Hardware and Software Fulfillment**  
**Dated March 9, 2023**

Note: only those vendors that attended the **mandatory** pre-bid meeting on March 16, 2023 will be allowed to participate in this bid opportunity

**This Addendum must be acknowledged on Schedule D.**

Please find the following questions and clarifications with regards to the above bid opportunity.

Question 1: Is there an opportunity to recommend alternatives. Is there an IT resource we could directly speak to or alternatively would there be a further call that our sales team and our HPE rep who has a deep understanding of HPE's sku's and availability would be able to jump on?

Answer: Although it is understandable that one would like the opportunity to quote alternatives to the make, sku's and categories listed, the University has standardized on these lines and "no substitution are allowed".

All questions concerning this project must be emailed to: Robert Kuhn, Procurement & Strategic Sourcing at 313-577-3712 Email: [RFPteam3@wayne.edu](mailto:RFPteam3@wayne.edu) by March 21, 2023, no later than 12:00 p.m. (local time).

**Do not contact the Computing & Information Technology, or other University Units, directly as this may result in disqualification of your proposal.**

Thank you for your interest in doing business with Wayne State University

Robert Kuhn,  
Sr. Buyer, Purchasing  
313-577-3712

CC: Andrew Murrell, Carolyn Dodds, Jill Zeller, Miriam Dixon, Valerie Kreher, Attendees list.